

KATHY HOCHUL Governor **KERRI E. NEIFELD** Commissioner **ROGER BEARDEN, J.D.** Executive Deputy Commissioner

May 10, 2022

Capital District DDSOO Community Snow Removal and Ice Control Services — IFB CAP 051622

## **Questions and Answers:**

Below is a compilation of the questions received for this bid. Questions that were repeated, or of a recurring nature, were consolidated. Thank you very much for your interest.

# 1. Question: There are several sites listed in IFB CAP 051622 that were awarded last year. Why are these sites going back out to bid?

Answer: A mistake was made that resulted in several sites being listed in IFB CAP 051622 that should not have been. These sites have since been removed via an addendum. Any interested bidder should use the amended Cost Proposal Form. Please see the attached files for details (Addendum 1 - IFB CAP 051622 and Addendum 1 attachment).

### 2. Question: What were the previous contracted prices for these sites?

Answer: This bid has had significant changes from the previous procurement process. The changes include revisions to the scope of work, cost proposal form, and payment structure (pricing is now seasonally based and not per service). OPWDD believes that the current contract prices for these sites is not a useful example of price comparison for these sites going forward due to these differences.

## 3. Question: How will these sites be awarded?

Answer: These sites will be awarded to the lowest responsive and reliable bidder per cluster. There are 19 clusters in this bid as per the release of the addendum.

## 4. Question: Is it mandatory to visit the houses in order to bid?

Answer: It is not mandatory to visit any site. It is the responsibility of the bidder to understand the site and the services required before bidding. Please see section 6, page 4 of IFB CAP 051622 for further details.

## 5. Question: On what basis will payments be made to the winning vendor once services are provided?

Answer: There will be six equal payment installments. The first is to be dated December 1<sup>st</sup>, and subsequent invoices (January through May) are to be dated on the first of each month. Please see Section VI. ACCOUNTING beginning on page 24 of IFB CAP 051622 for further details.

6. Question: Will a vendor still get paid the contracted amount for the month if no service is provided due to there being no frozen precipitation? Alternatively, will a vendor get paid above the monthly amount if precipitation exceeds the expected historical average?

Answer: The vendor will be paid the seasonal price regardless of the amount of precipitation. The seasonal price is not based off a set number of services. For example, a vendor would be paid the same contracted seasonal price for 10 services provided in a season vs. 40 services provided.

Respectfully,

Zalay Suith

Zachary Guida, CMS 1 Contract Management Unit (845) 877-6821 Ext. 3182 (845) 877-3044 (fax) zachary.j.guida@opwdd.ny.gov